



WHY THAILAND

GROWTH OPPORTUNITIES
FOR AUSTRALIAN BUSINESS
IN THE HEART OF ASEAN

DB RESULTS THAILAND

Digital Business specialists



Australia Thailand
Business Council



elkamy
CONSULTING

WHO ARE DB RESULTS?

- DB Results is a digital business consulting and technology company.
- We are Digital Business specialists – empowering our customers along every step of their journey – from strategy to reality.
- Founded in 2004 and privately owned, we are over 500 people strong, operating across Australia, Asia and the USA.
- We have deep industry expertise across Health, Utilities and Financial Services.
- We are passionate about our purpose to HELP
- We are global OutSystems delivery specialists, with an offshore delivery capability of 150+ OutSystems trained specialists
- We have deep expertise and insights into the complexities, challenges, and opportunities businesses face today.
- **We deliver solutions that drive successful results**



OUR PURPOSE IS TO HELP

We lead changes that enhance and enrich people's lives by:

- Improving personal **Health** and well-being
- Creating a sustainable **Environment**
- Providing greater **Lifestyle** experiences and choices
- Reducing the number of people living in **Poverty**

"To achieve our purpose, we use all the tools at our disposal: skills, innovation, thought leadership, energy, drive, deep-seated knowledge and, most importantly, our time and our funds. Ultimately, philanthropy is a powerful tool to help create social change and build great business."

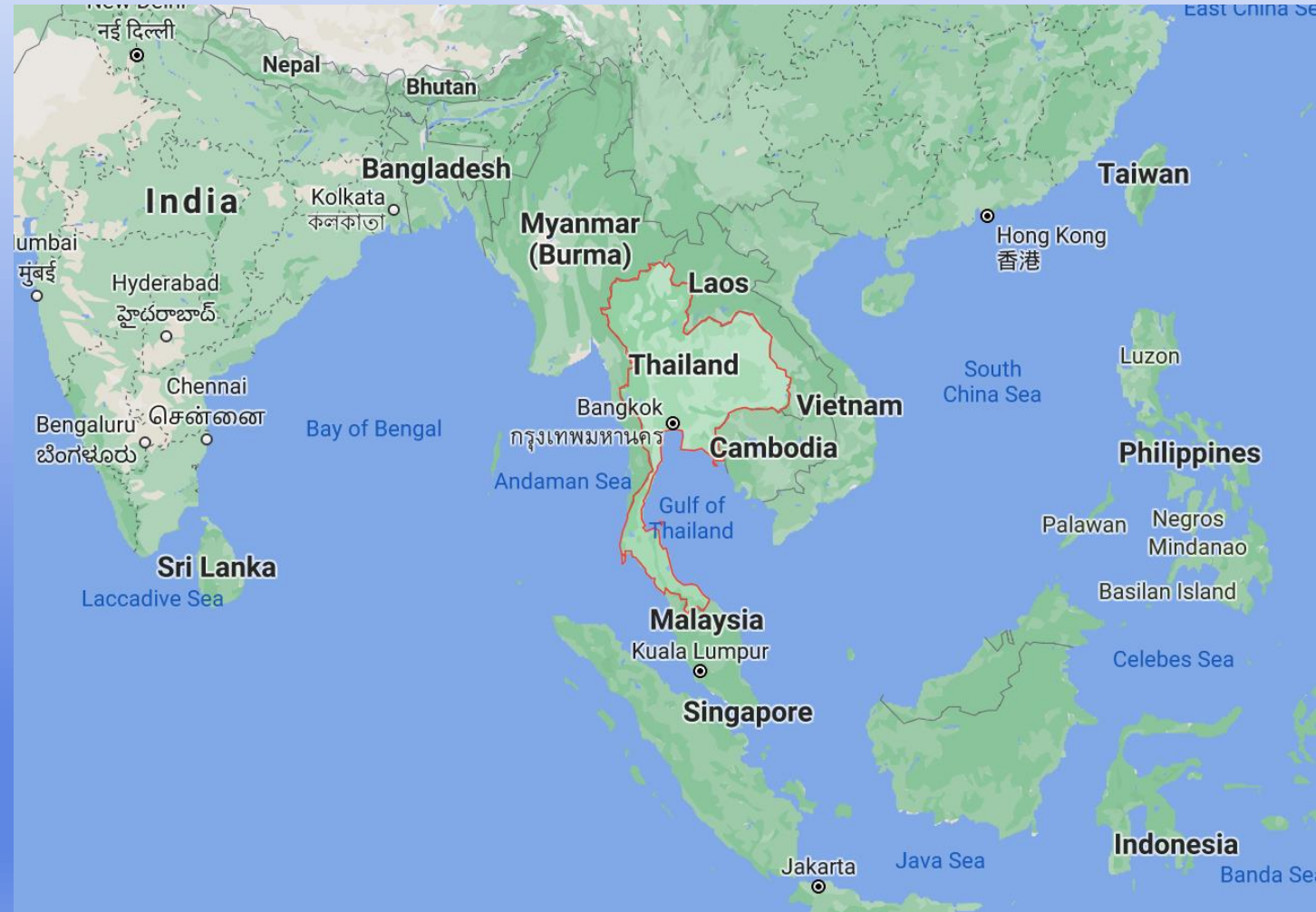
- Gavin Bunshaw, Joint CEO, DB Results



BOI Thailand

Why Thailand

- Location
- Economy
- Opportunity



BOI Thailand

What we are doing in Thailand

- Healthcare/Hospitals/Universities
- Logistics / Manufacturing
- Telecommunications



BOI Thailand

Tips for doing business in Thailand

- Understand the BOI process
- Language and culture
- People and staff





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